

**From:** Fisher, Eric  
**Sent:** Wednesday, October 19, 2011 10:52 AM  
**To:** '[chrisk@pv362.org](mailto:chrisk@pv362.org)'; Jones, Mike  
**Subject:** Prarie Valley, KS USD 362

Chris,

I greatly appreciate the call today. I have included Mike Jones, our Kansas FieldTurf Regional Sales Manager. Please include him on any further communications we have. His number is [816-204-6406](tel:816-204-6406) and his e-mail is [mike.jones@fieldturf.com](mailto:mike.jones@fieldturf.com). He would be happy to answer any additional questions you may have regarding the turf itself.

Mike, Mr. Kleidosty's phone number is [913-757-2677](tel:913-757-2677).

To re-cap our conversation:

1. Budget \$4.00- \$5.00 SF for FieldTurf and \$4.00- \$5.00 SF for the site work portion to prepare the site for turf. 800K-900K is a good "all-in" ball park number depending on size and scope, as discussed.
2. Turf comes with an 8 yr 3rd party insured warranty.
3. Synthetic turf VS natural grass cost analysis (see attachment). Ultimately, FieldTurf saves you some money in the long term.
4. FieldTurf recommends a GroomRight Groomer for grooming of the field. The cost is nominal at approx. \$5,000.00
5. Gum, sunflower seeds etc can be handled using simple green and if stronger cleaner is necessary, we can recommend.
6. You can purchase both the site work portion and the FieldTurf portion through Greenbush OR you may want to simply buy the FieldTurf through Greenbush and bid the sitework portion out. We can accommodate both.
7. Ideally, the FieldTurf portion of work should be done before the track portion.
8. Also attached is a Greenbush flier listing the benefits of using the cooperative purchasing method to procure the project. Includes a list of KS installs using this procurement method.

Thanks for your time,

**Eric Fisher**  
Cooperative Purchasing Co-Director Central Region

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